

# One Solution

## PROVIDING CONFIDENCE & CONTINUITY

**Arrow's Turn Key solution saved Bolloré Logistics from a complicated mix of network technologies and suppliers.**

### THE BUSINESS

Bolloré Logistics is a global leader in international transport & logistics. Bolloré Logistics has become the number 1 company in France, the African continent, top 5 in Europe and globally top 10 – with new sites being opened across the Australian landscape.

Bolloré Logistics requires reliable and secure network infrastructure to keep their businesses operational. Bolloré Logistics has been a client of Arrow since 2009 and continues their business with us to this day, due to our vigilance in making sure all their business telecommunication and technology requirements are met with swift results.

### THE CHALLENGES

- Large mix of network technologies and suppliers at multiple Australian sites, leading to poor and inconsistent quality of services and support.
- Support and delivering the expansion Australia wide in remote regional areas where data connectivity can be challenging to deliver.
- Migration of multiple services from various providers to deliver centralised support and a fully managed solution.
- Road map to open a new office location with tight time constraints to deliver an integrated voice and data solution.

### SOLUTION SUMMARY

- ✓ Complete Turn Key managed voice and data solution
- ✓ SIP managed voice channels
- ✓ ISDN managed voice channels
- ✓ Multiple fibre connections (200mb & 50mb)
- ✓ 3 NBN Network Connectivity
- ✓ Fax service over IP

### SOLUTION OUTCOMES

- ✓ Upgrading outdated copper line solutions to high speed fibre connections
- ✓ Consolidate billing to one provider and one expert support source.
- ✓ Redundancy through multiple data services to meet high availability expectations

## THE SOLUTION

Bolloré Logistics presented Arrow with a set deadline and build cost for installation of infrastructure and operations at their new Erskine Park site. There were ongoing issues with service reliability and support responsiveness that were having a direct impact on the business bottom line.

No other communications company can offer the services Arrow does, that's because we utilise multiple suppliers and trusted brands to deliver out clients fast, dependable solutions for any need.

During the installation of the new fibre connections, Arrow supplied the site with a copper based Ethernet connection for network and internet access to continue at the site, keeping Bolloré Logistics operational during the transition to high speed fibre solutions.

## BENEFITS OF ARROW'S SOLUTION

- 24/7 access to Sydney based dedicated support team
- Complete management of telephony, fibre and internet connections through monitored supplied hardware
- Confidence in their network and infrastructure
- Consolidated billing to one provider

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**ARROW**  
VOICE & DATA



**1 BILL FOR ALL SERVICES**



**ZERO DOWNTIME**



**24/7 AUSTRALIAN SUPPORT**